

Investor Day – April 2010

FINANCING OUTLOOK

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abertis: Financing outlook

1. **Credit Profile**
2. Managing Financing Cost
3. Ratings Considerations
4. Outlook



| | 2009 | 2008 |
|------------------------------|-------------|-------------|
| Net debt | € 14,590 Mn | € 14,059 Mn |
| Net debt/ adjusted EBITDA* | 5.6x | 5.9 x |
| Non recourse debt | 56% | 57% |
| Long term debt % of total | 93% | 89% |
| Ratings : stable (S&P/Fitch) | BBB+ /A- | |

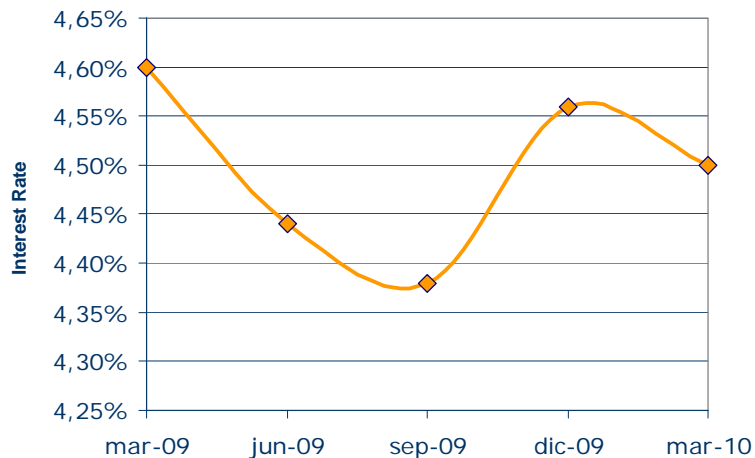
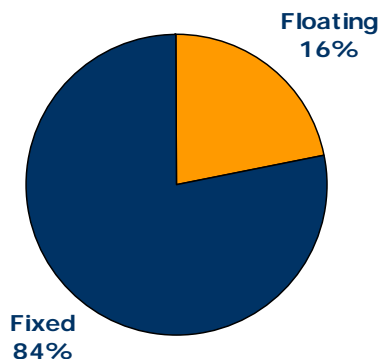
*Takes into account dividends from Eutelsat, Atlantia and Brisa

A strong credit profile has led to low financing cost

| Interest Rates: | Long Term | Short Term | Total |
|--------------------|-----------|------------|-------|
| Fixed Rate Debt | 5.0% | 6.0% | 5.0% |
| Floating Rate Debt | 2.0% | 1.7% | 1.9% |
| Total | 4.6% | 3.1% | 4.5% |

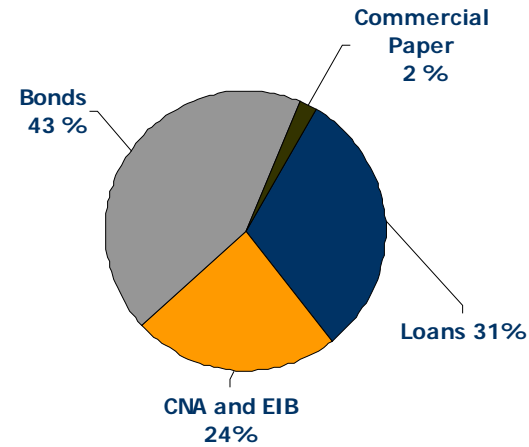
abertis funding costs have remained low over the past year

Fixed/Floating Mix



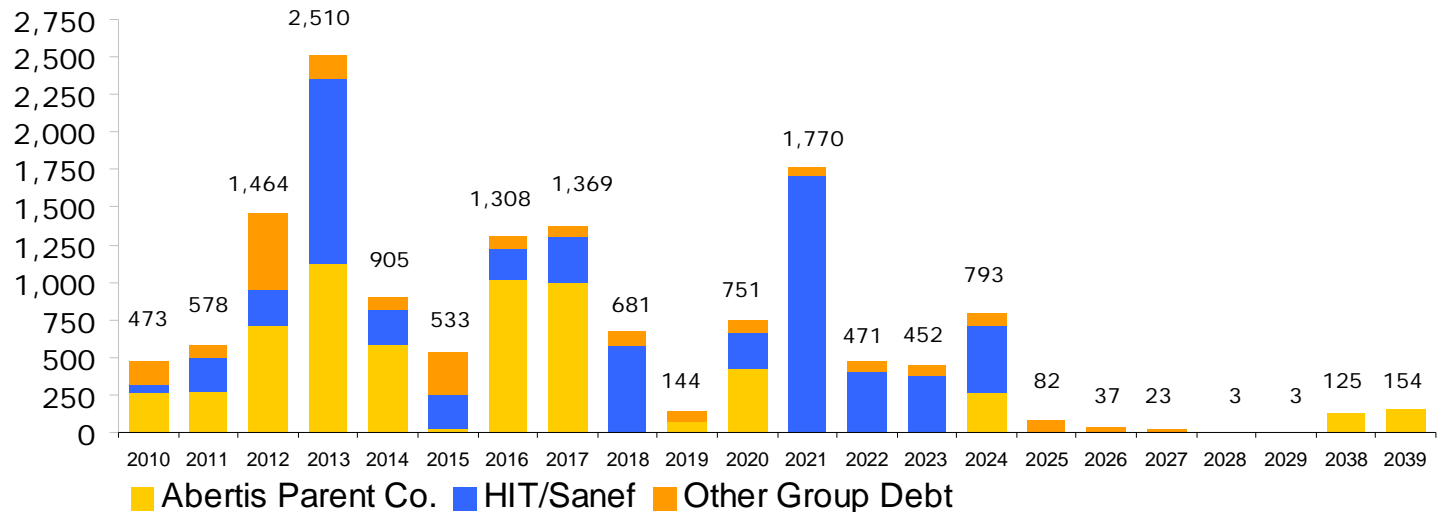
abertis group funding sources

| Debt Instruments March 2010 | Amount in Mn€ |
|------------------------------------|---------------|
| Bonds | 6,453 |
| Syndicated Loans | 3,872 |
| CNA (French Govt. Authority bonds) | 2,115 |
| EIB Loans | 1,341 |
| Bank lines | 706 |
| Short Term Credit Lines | 314 |
| Commercial Paper | 103 |
| Mortgages and Leasing | 12 |
| Total | 14,916 |



- **No material refinancing risk in the next two years**
- **Next material maturities are in 2013:**
 - **900 Mn€ facility at the parent company level**
 - **980 Mn€ syndicated credit at the HIT (non recourse level) in France**

abertis group debt maturity profile (in M€)



- **Liquidity has stood the test of time, remains sufficient and is cost effective**
 - **Short term lines have been resilient; banks are still keen to retain their excellent relations with a high quality credit.**
 - **Liquidity has improved over the past year**

In M€

| abertis Group | March 2009 | March 2010 | Change |
|----------------------------------|--------------|--------------|------------|
| Total Short Term Bank Lines | 1,171 | 1,288 | 5 |
| Drawn Bank Lines | 302 | 249 | |
| Undrawn Bank lines | 869 | 1,039 | 170 |
| Commercial Paper authorised | 1,000 | 1,000 | 0 |
| Issued Commercial Paper | 273 | 102 | |
| Available CP for issuance | 727 | 898 | 171 |
| Total available liquidity | 1,596 | 1,937 | 341 |

Access to bank credits and DCM, even in tough times

abertis has continuously raised diverse funding during the past 18 months:

- Club deals: 515 m€ and 92m€ (Itinere transaction)
- 925m€ extension of bank line maturities
- 154 m€ 30 year private placement
- New bilateral lines, 125 m€, and renewal of 800 m€ in short term facilities

And last year saw a successful October 2009 1 bn€ bond issue:

7 year maturity , 4.625% coupon

- Order book over 5 times over subscribed

The funding mix may move in favour of liquid bond markets in the future

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The risks...

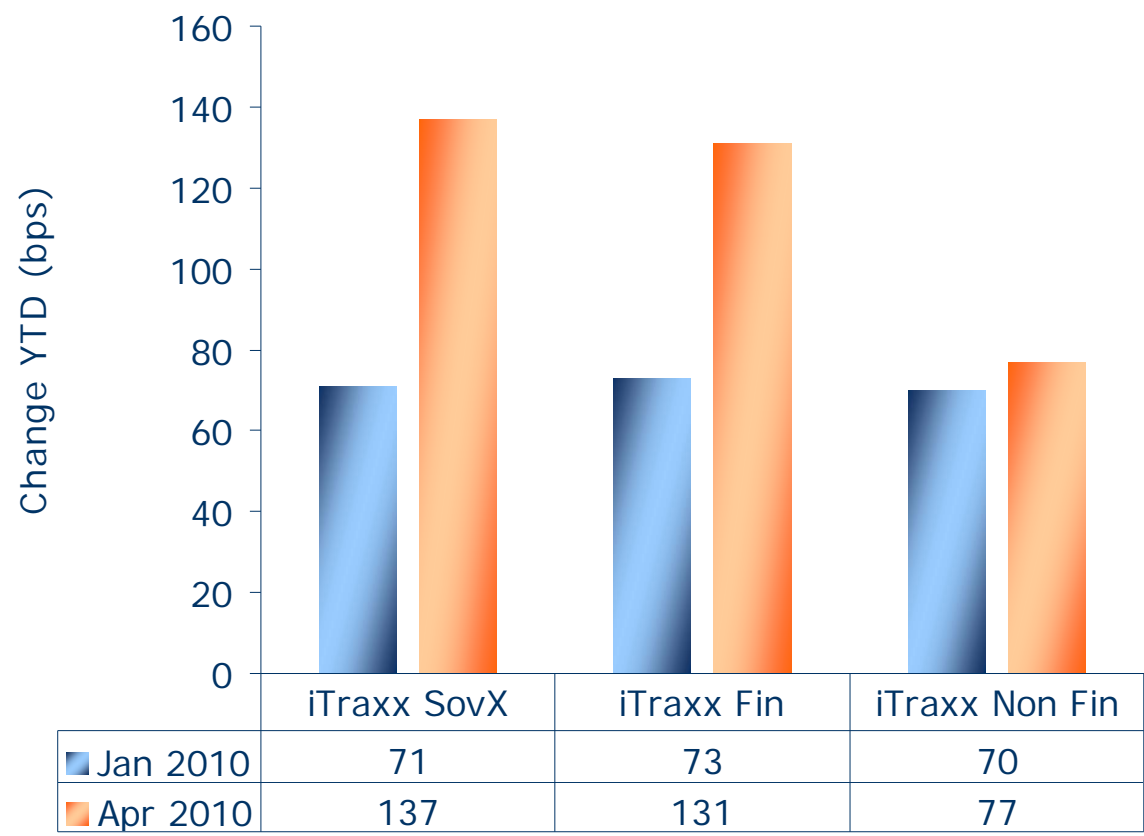
- S&P downgrades **abertis**
- S&P downgrades Greece and Portugal
- S&P downgrades Spain
- Higher bond yields and wider credit spreads and CDS
- Correction of equity markets

... and the mitigating factors:

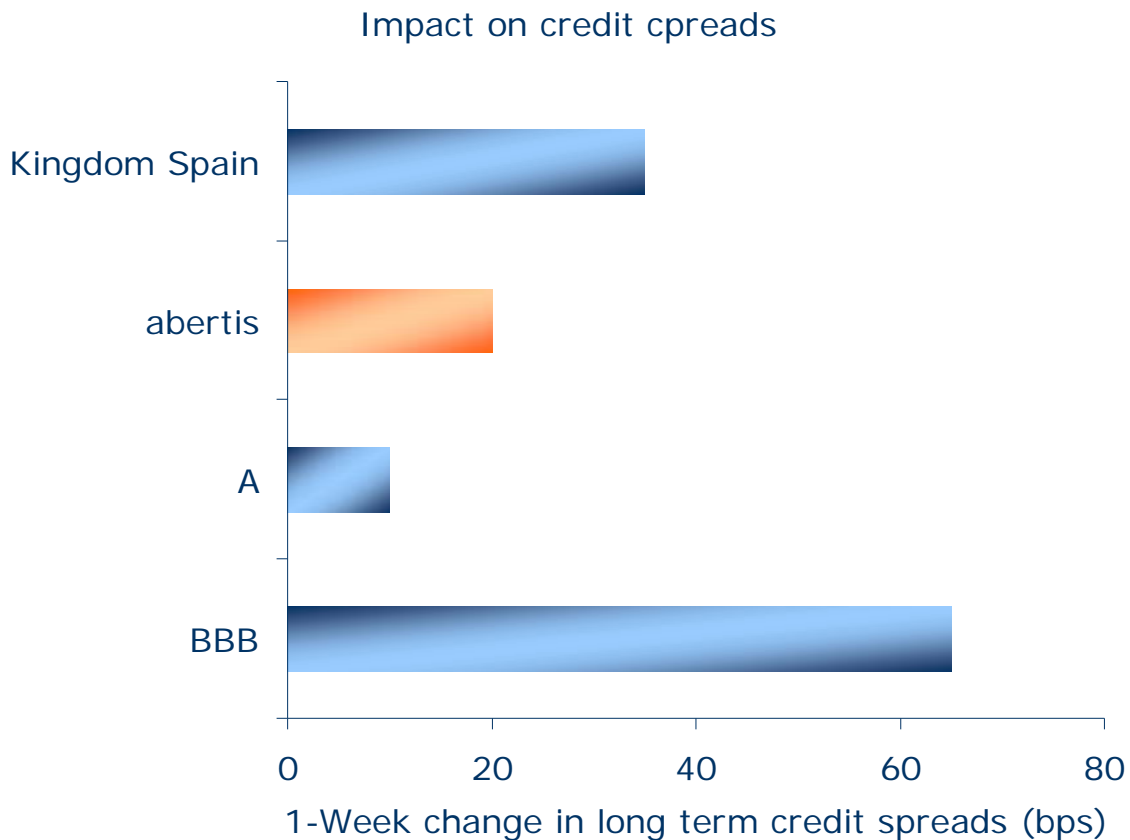
- **abertis** credit rating downgrade to BBB+ had no material impact on secondary market bond trading
- Corporate credit significantly less impacted than peripheral European Sovereigns and financial institutions

Different credit class, different spread widening...

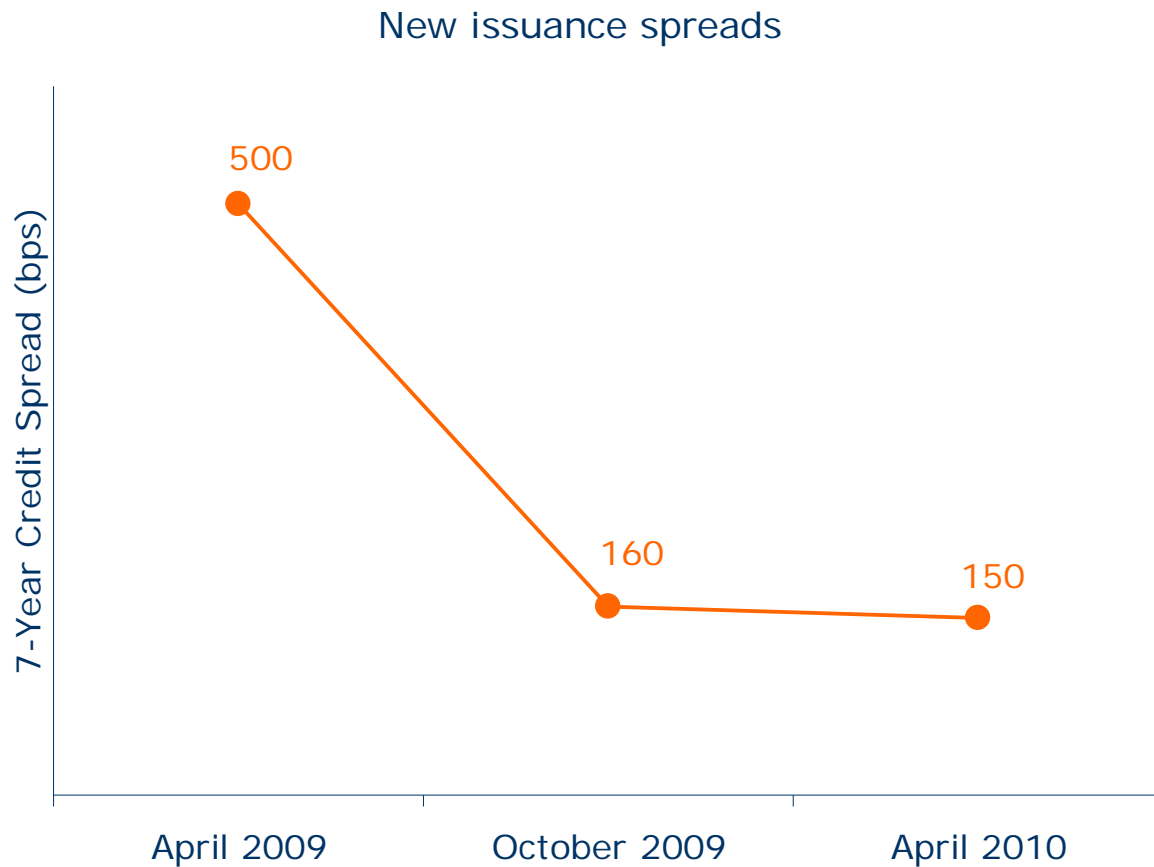
Impact across credit spectrum



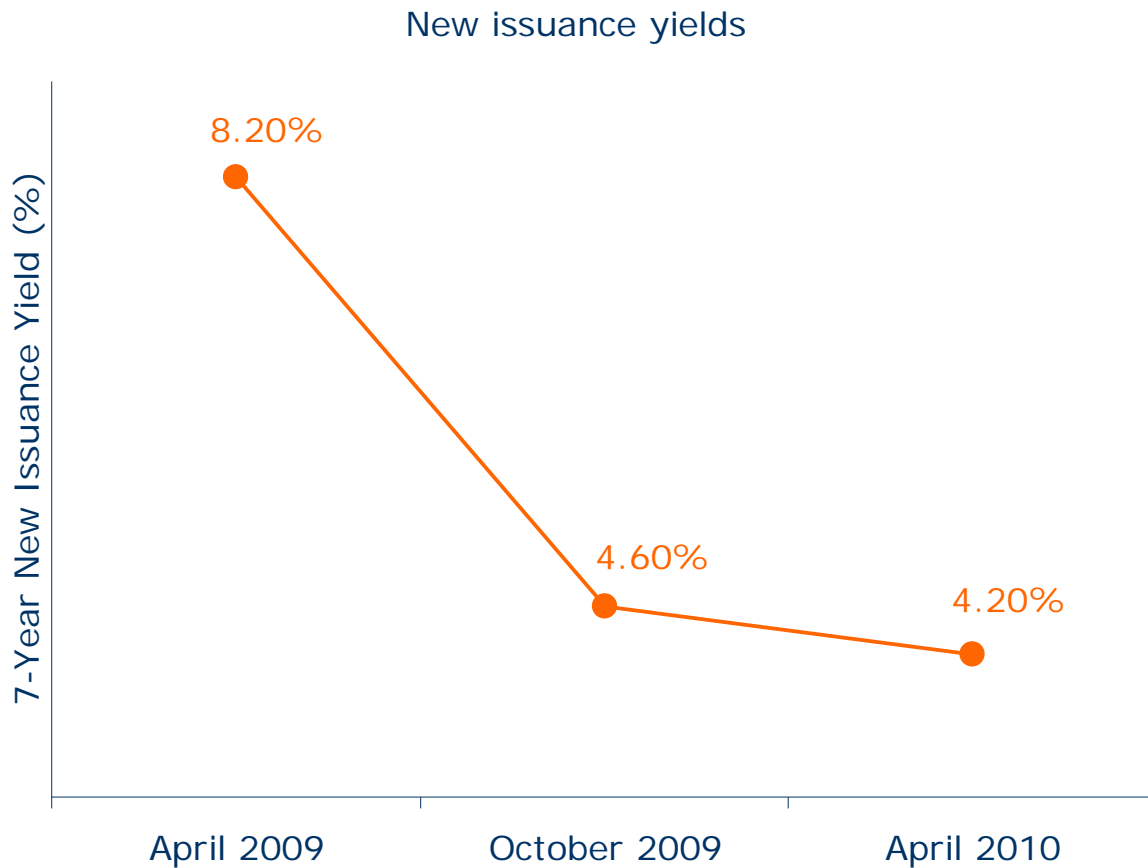
Robust performance for abertis...



Current spread is still below the most recent bond...



And the yield even more...

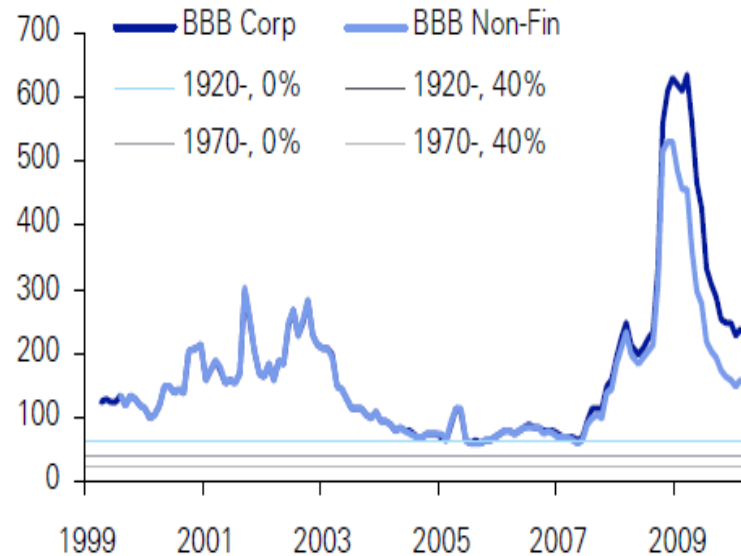
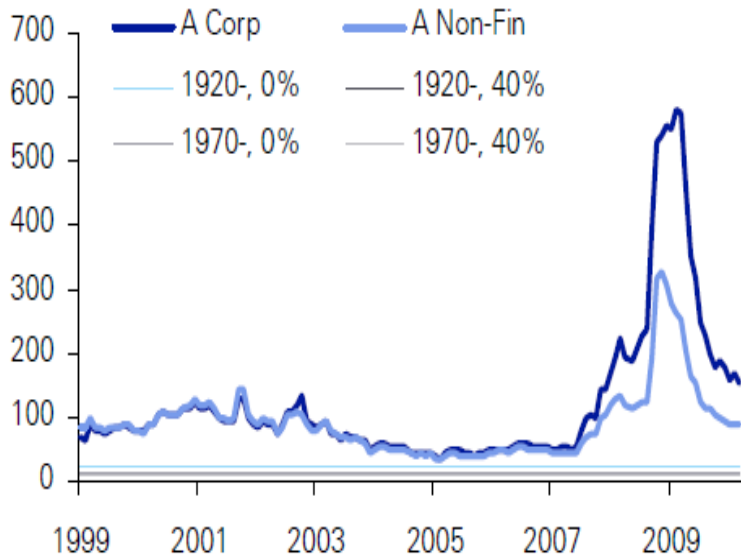


Access to capital markets at low yields...

| | 3 Years | 5 Years | 7 Years | 10 Years |
|---------------------------|----------------|----------------|----------------|-----------------|
| New Issue Size | 1,000 | 1,000 | 1,000 | 1,000 |
| Benchmark Yield | 1.70% | 2.30% | 2.70% | 3.20% |
| Bond Spread (bps) | 100 | 125 | 150 | 175 |
| Total Funding Cost | 2.70% | 3.55% | 4.20% | 4.95% |

Current credit spreads well supported...

Figure 38: iBoxx Euro Index Spread Histories vs. Default Compensation Spreads: A (left) and BBB (right)



Source: Deutsche Bank

The risks...

- Further deterioration of peripheral sovereign credit
- Contagion to corporate credit spreads
- Higher interest rates

... and the mitigating factors:

- No material refinancing needs until 2013
- Strong credit profile
- Rare and reputable bond issuer
- Corporate bond spreads are back at fairly average valuations
- Strong demand will continue to support new issuance of corporate bonds Interest rates at historical low levels
- Active debt management to minimise future financing cost and financial risks

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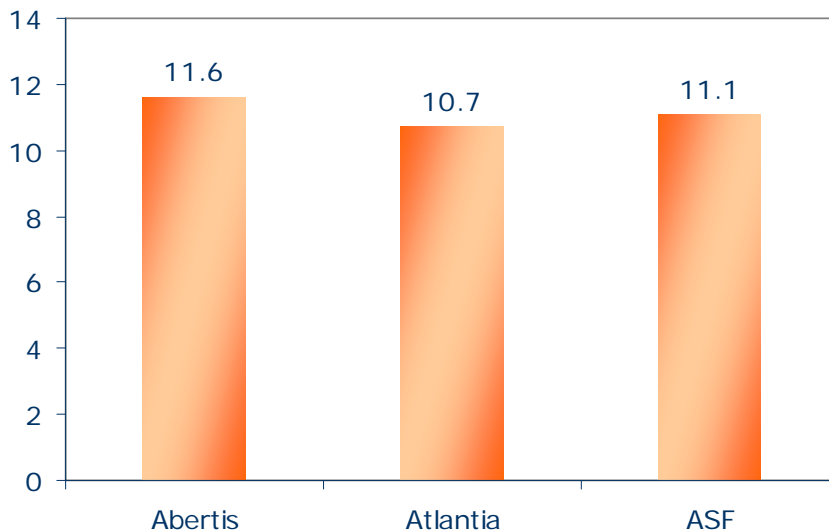
- **Current funding cost change limited to 1Mn€ post tax on existing debt**
- **Market pressures on Agencies lead to pre-emptive ratings actions**
 - Regulatory pressure and sub prime crisis leads to a tightening of criteria
 - Analysis horizon shorter than infrastructure business cycle
- **CF generation recovering enough to reactivate growth**
 - Recovering toll road activity and resilient telecoms, and sustained strong cash generation, imply expansion potential
 - **abertis** has stated it may strengthen geographic and core revenue diversification, in order to reduce volatility and build asset value
- **Secondary issues: dividend policy**
 - **abertis** has a steady dividend policy that is a constraint for ratings
 - **abertis** intends to maintain its 1 for 20 bonus share policy
- **Fitch retains its rating of A- stable outlook**

abertis credit metrics are in line with strong peers

abertis remains close to the 12% FFO/Net Debt level

abertis remains in line with the stronger members of its peer group

FFO/Net Debt



abertis
BBB+/stable
31/12/2009

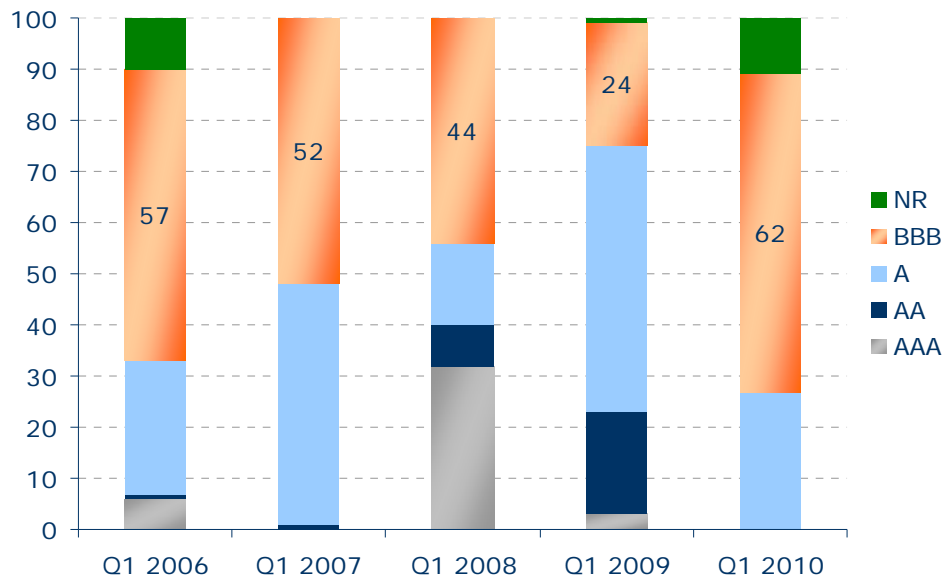
Atlantia
A-/stable
31/12/2009

ASF
BBB+/stable
31/12/2008

Ready market access, even during market shocks...

BBB+ profiles have ready access to markets during periods of flight to quality

Q1 Bond Issuance by Rating Category as % of Total Issuance



Source CA-CIB/Bloomberg

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- Access to bank and debt capital markets remains solid
- Refinancing rates remain attractive
- **abertis** has low refinancing risk, with manageable refinancing in the period up to 2013
- Financial costs little impacted by any change in market rates:
 - A 100 bp increase in market interest rates would only lead to an additional expense of 18 M€ (post tax) for the next 12 months on existing debt (vs post tax 2009 financial expenses of 540 M€.)